

March 15, 2016

One1 Technologies concludes a year of growth

Revenues in 2015 grew by approximately 8% to approximately NIS 1.27 billion; Annual net profit increased by 15% to approximately NIS 66.3 million

Operating profit in 2015 increased by approximately 14% to approximately NIS 92.9 million

EBITDA in 2015 increased by approximately 11.4% to approximately NIS 108.4 million

In the fourth quarter of 2015, Revenues increased to approximately NIS 368.3 million; net profit increased to approximately NIS 19.6 million

The Company's Board of Directors announced a dividend distribution in the amount of NIS 12.7 million

Shai Ozon, Company CEO: "One Group is pleased to conclude 2015 with growth in revenues, along with continued improvement in operational profitability. The improvement in the Company's results was primarily due to organic growth in the operating segments, and to the Company's focus on operations in which we have a relative advantage and added value to customers. The improvement in the financial results in the fourth quarter and in the year 2015 reflects the continued growth trend which has characterized the Group in recent years, and reflects the positioning of the One Group as a leading player in the local market."

One1 Technologies Ltd., one of the leading IT companies in Israel, concludes the fourth quarter of 2015 and the year 2015 with a continuation of its growth trend in income and profit.

In 2015, the Company recorded an increase of approximately 8% in revenues to approximately NIS 1.27 billion, as compared with approximately NIS 1.18 billion in 2014. The increase in income was primarily due to the organic growth in the Company's operations, and to the consolidation of Automation Technologies Ltd. beginning in the second quarter of 2014.

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Operating profit in 2015 increased by approximately 14% to approximately NIS 92.9 million (with an increase in the rate of operating profit to approximately 7.3% of revenues), as compared with approximately NIS 81.5 million (approximately 6.9% of revenues) in 2014.

Net profit in 2015 increased by approximately 14.8%, to approximately NIS 68.5 million (approximately NIS 66.3 million attributable to shareholders), as compared with approximately NIS 59.7 million (approximately NIS 57.6 million attributable to shareholders) in the corresponding period last year.

EBITDA in 2015 increased by approximately 11.5% to approximately NIS 108.4 million, as compared with approximately NIS 97.2 million in 2014.

Distributed by main operating segments, the Company recorded an increase of approximately 9.3% in Revenues from the software solutions and services segment in 2015, to approximately NIS 543.5 million, as compared with approximately NIS 497.1 million in the corresponding period last year.

Operating profit for the period increased by approximately 11.9% to approximately NIS 62.3 million, as compared with approximately NIS 55.6 million in 2014.

The Company's revenues from the infrastructure and IT segment; an increase of approximately 4% was recorded in 2015, to approximately NIS 591.5 million, as compared with approximately NIS 568.4 million in 2014.

Operating profit for the period increased by approximately 16.9% to approximately NIS 28.1 million, as compared with approximately NIS 24.0 million in 2014.

The Company's revenues from the managed services segment increased in 2015 by approximately 21.9%, to approximately NIS 115.7 million, as compared with approximately NIS 94.9 million in 2014.

Operating profit for the period amounted to approximately NIS 6.5 million, as compared with approximately NIS 6.7 million in 2014.

The Company's results for the fourth quarter of 2015:

Total Revenues in the fourth quarter increased to approximately NIS 368.3 million, as compared with approximately NIS 365.9 million in the corresponding quarter last year.

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The operating profit of One1 Technologies in the quarter increased by approximately 14.1% to approximately NIS 29.3 million (with an increase in the rate of operating profit to approximately 7.9% of income), as compared with approximately NIS 25.7 million (approximately 7% of income) in the corresponding quarter last year.

Net profit in the quarter increased to approximately NIS 19.6 million (approximately NIS 19.2 million attributable to shareholders), as compared with approximately NIS 19.2 million (approximately NIS 18.8 million attributable to shareholders) in the corresponding quarter last year.

EBITDA in the quarter increased by approximately 6.3% to approximately NIS 33.4 million, as compared with approximately NIS 31.4 million in the corresponding quarter last year.

In accordance with the Company's dividend distribution policy, the Board of Directors resolved upon a dividend distribution to Company shareholders in the amount of approximately NIS 12.7 million, in addition to a cumulative dividend distribution in the amount of approximately NIS 40.5 million in 2015.

Based on the Company's balance sheet, the scope of short-term cash and financial assets which is available to the Company as of December 31, 2015 amounted to approximately NIS 149.5 million.

The Company's equity as of December 31, 2015 increased and amounted to approximately NIS 237.8 million, which constitutes approximately 30% of the balance sheet, after setting off a dividend distribution in 2015, as noted above, in the amount of approximately NIS 40.5 million.

One1 Software Technologies is one of the leading IT companies in the industry. The Company provides end-to-end IT solutions through "One1 Home for IT" to over 1,500 customers in various market segments, including telecom, industry, IT, banking and finance, insurance, retail, commerce, and more. The Company employs over 3,000 professional employees in Israel and around the world. The Company operates based on a customer-focused strategy, and provides the full spectrum of IT solutions under one roof: From hardware infrastructure and advanced storage systems, to complex software solutions and projects. The Company is also engaged in the hardware products and IT systems marketing segment, and in the provision of comprehensive managed services in the organizational IT segment. The Company's stock is included in the Tel Aviv Yeter 50 Index. The Company's Chairman is Mr. Adi Eyal, and the Company's CEO is Mr. Shai Ozon.

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