

## **:One Technologies**

**Revenues in the second quarter of 2018 increased to approximately NIS 348.3 million; Net profit increased by approximately 10.7%, to approximately NIS 16.6 million**

**Operating profit in the quarter increased to approximately NIS 21.0 million**

**The Company concluded the first half of 2018 with an increase in revenue of approximately 7.2%, to approximately NIS 705.3 million; Net profit in the half increased to approximately NIS 32.8 million**

**Shai Uzon, the Company's CEO: "We are pleased to present growth in the first half of 2018, due to the Company's focus on new technological domains which we have penetrated in recent years. We will continue this growth trend by increasing the Company's presence in current markets and entering new markets, and by developing new segments and acquiring operations."**

One Technologies Ltd., one of the leading IT companies in Israel, concludes the second quarter and first half of 2018.

### **Main results in the first half of 2018**

The Company's revenues in the half increased by approximately 7.2%, to approximately NIS 705.3 million, as compared with approximately NIS 657.8 million in the corresponding period last year. The increase in revenues was primarily due to the organic growth in revenues in all of the operating segments.

- **Revenues in the software segment** increased during the half by approximately 3.9% to approximately NIS 304.6 million, as compared with approximately NIS 293.1 million in the corresponding period last year. The increase was mostly due to the organic growth of this operating segment.
- **Revenues in the infrastructure segment** increased during the half by approximately 12.2%, to approximately NIS 343.1 million, as compared with approximately NIS 305.9 million in the corresponding period last year. The increase was mostly due to the organic growth of this operating segment.
- **Revenues in the managed services segment** (primarily attributed to the support services activity of the subsidiary Calanit Carmon) increased during the half by approximately 3.1%, to approximately NIS 65.2 million, as compared with

approximately NIS 63.2 million in the corresponding period last year. The increase was due to the organic growth of this operating segment.

**Gross profit** in the half increased by approximately 3.2%, to approximately NIS 116.1 million, as compared with approximately NIS 112.5 million in the corresponding period last year. The increase was due to the growth of the Company's revenues.

**Operating profit** in the half increased by approximately 2.2%, to approximately NIS 43.7 million (approximately 6.2% of revenues), as compared with approximately NIS 42.7 million (approximately 6.5% of revenues) in the corresponding period last year. The increase was due to the growth of the Company's revenues.

**EBITDA** in the half amounted to approximately NIS 51.4 million, similarly to the corresponding period last year.

The Company's **net profit** in the half increased by approximately 6.3%, to approximately NIS 32.8 million (approximately NIS 31.8 million attributable to shareholders), as compared with approximately NIS 30.9 million (approximately NIS 31.0 million attributable to shareholders) in the corresponding period last year. The increase was due to the growth of the Company's operating profit, and the decrease in its tax expenses.

#### **Main results for the second quarter of 2018**

**The Company's revenues** in the quarter increased by approximately 1.8% to approximately NIS 348.3 million, as compared with approximately NIS 342.3 million in the corresponding quarter last year. The increase in revenues was primarily due to the organic growth in revenues in all of the operating segments.

**Gross profit** in the quarter increased by approximately 3.5%, to approximately NIS 57 million, as compared with approximately NIS 55.0 million in the corresponding quarter last year. The increase was due to the growth of the Company's revenues.

**Operating profit** in the quarter increased to approximately NIS 21.0 million (approximately 6.0% of revenues), as compared with approximately NIS 20.9 million (approximately 6.1% of revenues) in the corresponding quarter last year. The increase was due to the growth of the Company's revenues.

**EBITDA** in the quarter amounted to approximately NIS 24.8 million, as compared with approximately NIS 25.4 million in the corresponding quarter last year. The decrease was due to the decrease in the Company's depreciation and amortization expenses.

The Company's **net profit** in the quarter increased by approximately 10.7%, to approximately NIS 16.6 million (approximately NIS 16.1 million attributable to

shareholders), as compared with approximately NIS 15.0 million (approximately NIS 15.0 million attributable to shareholders) in the corresponding quarter last year.

**The scope of cash and cash equivalents** as of June 30, 2018, amounted to approximately NIS 96.0 million.

**The Company's equity** as of June 30, 2018 increased to approximately NIS 282.4 million, as compared with approximately NIS 268.2 million at the end of 2017.

**One Software Technologies** is one of the leading IT companies in the industry. The Company provides end-to-end IT solutions through “One1 Home for IT” to over 1,500 customers in various market segments, including telecom, industry, IT, banking and finance, insurance, retail, commerce, and more. The Company employs over 3,000 professional employees in Israel and around the world. The Company operates based on a customer-focused strategy, and provides the full spectrum of IT solutions under one roof: From hardware infrastructure and advanced storage systems, to complex software solutions and projects. The Company is also engaged in the hardware products and IT systems marketing segment, and in the provision of comprehensive managed services in the organizational IT segment. The Company's stock is included in the Tel Aviv 125 Index. The Company's Chairman is Mr. Adi Eyal, and the Company's CEO is Mr. Shai Uzon.

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