

August 18, 2019

Press Release

One 1 Technologies Ltd. reports its results for the second quarter and first half of 2020

Operating income for the second quarter increased by 18% to NIS 31 million.

Net income, net of other income increased by 36.6% in the second quarter, to NIS 21 million

During the first half, operating income increased by 16% to NIS 62 million, while net income, net of other income increased by 20% to NIS 41.5 million.

Revenue for the quarter expanded by 3.2% to NIS 410 million, despite the impact of the coronavirus crisis

A similar increase was recorded during the first half as the Company's revenue totaled NIS 842 million, an increase of 3.2%

Dividends - based on its business results, the Company decided to re-adopt its dividend distribution policy and announced the distribution of its first-half income, in accordance with the dividend distribution policy.

Adi Eyal, Chief Executive Officer of the One 1 Technologies Group: "We closed the second quarter and the first half of 2020 with significant growth and record performance in all key operational parameters, despite the coronavirus crisis, which during the period, affected the Israeli economy. As part of our policy to expand our activities in the cloud-computing field, last July, we reported a strategic move to acquire control of U-Btech Solutions, which is considered a quality and leading player in the field; an acquisition which will contribute to accelerating our Group's growth. "Following the positive financial results, the Company's Board of Directors approved the distribution of a dividend from 2020 first and second-quarter income."

This morning One Technologies released its results for the second quarter and for the first half of 2020.

#### First Half of 2020:

One's revenue during the first six months of 2020 totaled NIS 841 million, compared with NIS 814 million during the corresponding period last year, an increase of 3.2%.

Gross profit expanded to NIS 142 million, compared with NIS 134 million during the corresponding period last year, an increase of 6.3%.

Operating income expanded to NIS 62 million, compared with NIS 53 million during the corresponding period last year, an increase of 16.3%.

Six-month EBITDA increased by 13.6% to NIS 90.2 million, compared with NIS 79.4 million during the corresponding period last year.

Net income, net of other income, expanded to NIS 41 million, compared with NIS 34 million last year, an increase of 20%.

All key metrics: revenue, gross profit, operating income, net income, and EBITDA showed significant growth during the first six months of the year.

### Second Quarter of 2020:

One's revenue during the second quarter of 2020, increased by 3.2% to NIS 410 million, compared with NIS 397 million during the corresponding quarter last year, despite the impact of the coronavirus crisis.

Gross profit expanded by NIS 69 million, compared with NIS 66 million during the corresponding period last year, an increase of 3.9%.

Operating income expanded to NIS 31 million, compared with NIS 26 million during the corresponding period last year, an increase of 18%.

Second-quarter EBITDA increased by 4.9% to NIS 46.0 million, compared with NIS 44 million during the corresponding quarter last year.

Net income for the quarter, net of other income, expanded to NIS 21 million, compared with NIS 15 million, an increase of 36.6%.

### Financial Metrics:

As of June 30, 2020, One's balance of cash and cash equivalents totaled NIS 125.8 million, compared with NIS 83 million last year, an increase of 51%.

Cash flows from current activities as of June 30, 2020 totaled NIS 120 million, compared with NIS 47 million as of June 30, 2019.

Shareholders' equity as of June 30, 2020 totaled NIS 370.4 million, compared with NIS 313 million as of June 30, 2019.

The debt-to-balance sheet ratio as of June 30, 2020 was 33%, unchanged from the corresponding period last year.

The total net financial debt as of June 30, 2020 was NIS 51 million, compared with NIS 88 million on June 30, 2019.

**One Software Technologies**, with its over 4,000 professional employees in Israel and abroad, is a leading IT company and provides technological computing solutions to thousands of clients in various sectors of the economy. The Company's shares are included in the Tel Aviv 125 index and its Chief Executive Officer is Mr. Adi Eyal.

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