

One Software Technologies Group Closes 2021's Third Quarter With Sharp Growth in Revenue and Net Income:

Revenue in the Quarter Expanded by 36% to NIS 624 Million

Net Income in the Quarter Expanded by 28% to NIS 32.6 Million

In 2021's First Nine Months, One Software Technologies' Revenue Expanded by 53% to NIS 1.98 Billion, and Net Income Expanded by 49% to NIS 100 Million.

Adi Eyal, Chief Executive Officer of the One Technologies Software Group: "We closed the first nine months of 2021 with solid growth in all parameters, led by a 53% increase in Group revenue, and a net income that increased to NIS 100 million. Growth in the period and the quarter was made possible thanks to the improvement recorded in all business sectors, primarily following the consolidation of Taldor, which was fully integrated into the One Group in the third quarter of the year.

For the past three years, One has grown every year at double-digit rates in all revenue and net income indices, thanks to organic growth and our strategy of mergers and acquisitions, which we continue today. We recently completed our first acquisition of a company in Europe that provides services to companies in the European market, primarily in Germany and the US, with a team of many local employees specializing in Fintech, renewable energies, transportation logistics, and more.

We intend to continue expanding our international operations and leading the growth of the information technology market in Israel. We look forward to the growth of the Israeli hi-tech market and believe that it will allow us to continue to expand the Company's operations" .

One Software Technologies today announced its financial results for 2021's third quarter, which includes a full consolidation of the results of Taldor, whose acquisition was completed in February of this year. One's financial results for the quarter show sharp growth in revenue



following the acquisition of Taldor, organic growth in all areas of its activities, and a sharp increase in net income. It should be noted that One has been growing at a double-digit rate every year for the past three years.

Highlights of 2021's Third Quarter:

In 2021's third quarter, revenue expanded by 36% to NIS 624 million, compared with NIS 459 million in the corresponding quarter last year. The growth in revenue was primarily because of the first-time consolidation of Taldor's results and organic growth in all Company operating segments.

In 2021's third quarter, operating income expanded by 30% to NIS 47 million, compared with NIS 36 million in the corresponding quarter last year. The increase in operating income follows growth in the volume of the Company's activities.

And regarding the bottom line, One closed 2021's third quarter **with a 28% increase in net income to NIS 32.6 million (of which NIS 30.3 million was attributed to the majority shareholders), compared with NIS 25.6 million in the corresponding quarter last year (of which NIS 24 million was attributed to the majority shareholders)**. The sharp increase in net income follows the corresponding increase in operating income.

EBITDA - in 2021's third quarter, EBITDA expanded by 46% to NIS 76 million, compared with NIS 52 million in the corresponding quarter last year.

Highlights of 2021's First Nine Months:

In 2021's first nine months, revenue expanded by 53% to NIS 1.98 billion, compared with NIS 1.3 billion in the corresponding period last year. The revenue growth was mainly because of the first-time consolidation of the results of Taldor, whose acquisition was completed in early February of this year, and organic growth in all Company operating segments. Compared with the corresponding period last year, One showed double-digit growth in all areas of its operations.

In 2021's first nine months, operating income expanded by 45% to NIS 142 million, compared with NIS 98 million in the corresponding period last year. The increase in operating income follows growth in the volume of activities.



One Software Technologies closed 2021's first nine months **with a 49% increase in net income to NIS 100 million (of which NIS 94 million was attributed to the majority shareholders), compared with NIS 67 million (of which NIS 62 million was attributed to the majority shareholders) in the corresponding period last year.** The sharp increase in net income follows an increase in operating income.

EBITDA - in 2021's first nine months, EBITDA expanded by 57% to NIS 224 million, compared with NIS 142 million in the corresponding period last year.

Data From the Statement of Financial Position as of September 30, 2021, and Main Highlights:

Cash and cash equivalents totaled NIS 263 million.

Shareholders' equity expanded to NIS 544 million, compared with NIS 509 million at the end of 2020, and made up 29.7% of the total balance sheet. The increase in shareholders' equity was mainly due to said increase in net income, partially offset by a dividend distribution of NIS 63 million, paid at the beginning of the year.

Simultaneously with publication of the interim reports, the Company's Board of Directors announced a NIS 20 million **dividend distribution** to shareholders. This dividend is in addition to the dividend distribution of NIS 63 million from the beginning of the year.



Technologies for
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In February 2021, the transaction was completed to acquire all shares of Taldor, by a reverse triangular merger, for NIS 250 million in cash. Upon completion of the merger, the One Group now has 6,300 employees and has become one of Israel's two most prominent and leading entities in information technology services, software solutions, and infrastructure.

One Software Technologies is one of Israel's leading IT companies. The Company provides various technological computing solutions to thousands of customers in various sectors of the economy. The Company has 6,300 employees located in Israel and abroad. The Company's shares are traded on the Tel Aviv Stock Exchange's Tel Aviv 125 index and carry a market value of NIS 3.8 billion. Mr. Adi Eyal is the Company's Chief Executive Officer and controlling shareholder.

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