

August 16, 2022

**One Technologies concludes its eighth consecutive
with double-digit growth in revenues and profits:**

**Revenues in the second quarter of 2022 grew by 11% to 778 million NIS;
The net profit for shareholders in the quarter increased by 33% to a record
of 40 million NIS;**

Quarterly profits doubled within two years

**In the first half of 2022, One's revenues increased by 15% to 1.57 billion
NIS and net profits for shareholders increased by 23% to 78 million NIS**

Adi Eyal, CEO of the One Technologies Group: "We are concluding the eighth consecutive quarter with double-digit growth both in revenues and in profits. In the second quarter of the year we showed growth of 11% in revenues with organic growth in all of the Group's areas of activity, supported by the high demand recorded in all of our areas of activity, and our ability to offer a broader basket of services to our customers after purchasing the Teldor company last year. In addition to the increase in levels of activity, in this quarter we continued to improve our profitability in existing transactions attributed to the purchase of Teldor – which was expressed in a significant improvement in the operational profitability of the Group as a whole, as well as all-time record profits reached in this quarter, to the sum of 40 million NIS. This data point in effect reflects a doubling of quarterly profit in two years, as part of the consistent trend of growth in the activity and profits of the One Group. We are continuing to work to ensure that the growth continues, and even accelerates, in the future."

This morning, **One Technologies** published its monetary results summing up the second quarter of 2022, showing a double-digit growth in revenues, improvements in operational profitability, particularly under the influence of the actions the Company took to improve profitability in existing transactions attributed to the purchase of Teldor's activity last year, and with quarterly profits that reflect an all-time peak. Note that this is the eighth consecutive quarter in which the Company has shown double-digit growth in revenues and profits, relative to the corresponding quarter last year.

Key results from the second quarter of 2022:



Revenues in the second quarter of 2022 grew by 11% to 778 million NIS, compared to 702 million NIS in the corresponding quarter last year. The double-digit growth in revenues is attributed to organic growth in all of the Company's areas of activity.

Gross profit in the second quarter of 2022 increased by 14% to 121 million NIS, compared to 106 million NIS in the corresponding quarter last year.

Operating profit in the second quarter of 2022 increased by 23% to 58 million NIS (7.5% of revenues), compared to 47 million NIS (6.7% of revenues) in the corresponding quarter last year. The increase in operating profits was largely derived from the growth in the Company's operating levels, as well as from a significant improvement in operational profitability in the field of IT and communications infrastructure and in the field of outsourcing business processes and technological support centers, followed by steps to improve profitability after completing the purchase of Teldor last year.

The EBITDA in the second quarter of 2022 increased by 12% to 85 million NIS, compared to 75 million NIS in the corresponding quarter last year.

Net profit in the second quarter of 2022 increased by 32% to a record 42 million NIS (40 million NIS attributed to majority shareholders), compared to 32 million NIS (30 million NIS attributed to majority shareholders) in the corresponding quarter last year, this as a result of the double-digit growth in the Company's levels of activity, alongside the improvement in question in the Company's operating profitability.

Key results of the first half of 2022:

Revenues in the first half of 2022 grew by some 15% to 1.57 billion NIS, compared to 1.36 billion NIS in the corresponding period last year. The double-digit growth in revenues is attributed to growth in all of the Company's areas of activity, with an emphasis on the software field, which grew by 26% compared to the corresponding period last year, as well as a result of the full consolidation of the purchase of Teldor starting from February last year.

Gross profit in the first half of 2022 increased by some 16% to 245 million NIS, compared to 212 million NIS in the corresponding period last year.

Operating profit in the first half of 2022 increased by some 20% to 114 million NIS (7.3% of revenues), compared to 95 million NIS (7.0% of revenues) in the corresponding period last year. The increase in operating profit largely derived from the increase in the Company's levels of activity.

The EBITDA in the second half of 2022 increased by 14% to 169 million NIS, compared to 148 million NIS in the corresponding quarter last year.

Net profit in the first half of 2022 increased by 22% to 82 million NIS (78 million NIS attributed to majority shareholders), compared to 67 million NIS (63 million NIS attributed to majority shareholders) in the corresponding period last year, as a result of the growth in question in the Company's levels of activity.



Technologies for
Future Needs



Data from the June 30 2022 Balance Sheets and key events:

The Company's **total cash and cash equivalents** amounted to 249 million NIS. Against this, the Company has a **gross financial debt** of 328 million NIS.

The Company's **equity** increased to 598 million NIS, compared to 532 million NIS at the end of the corresponding period last year, constituting 31% of the balance sheet total. The increase in equity largely derived from the growth in net profits partially offset by a dividend distribution to the sum of 90 million NIS over the course of the past year, in accordance with the dividend distribution policy at a rate of 66% of the net profit.

Alongside the publication of the statements, the Company's Board of Directors declared a **dividend distribution to shareholders** to the sum of 26.5 million NIS.

One Software Technologies is one of Israel's leading IT companies. The company provides a variety of technological IT solutions to thousands of customers in various sectors of the economy. The company has some 6,300 professional employees in Israel and abroad. The company's share is included on the Tel Aviv 125 Index and is traded at a market value of 4 billion NIS. The Company's CEO and controlling shareholder is Mr. Adi Eyal.

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